

## Internal Sales Executive

**Location:** Ascot

**Salary:** On application

### Description

Due to growth we are currently expanding our internal sales team. We are looking to employ driven and ambitious individuals who want to have a rewarding career in Telecoms.

We offer full training and career development within a new business sales environment. Our business has a strong and loyal customer base and we want to continue increasing our position in the market through proactive sales and an intelligent approach in working with both new and existing customers.

Your role will be to work on a variety of on-going new businesses desk based sales projects, supporting the goals and working closely with the external sales teams. The internal sales function promotes iCS and their services while identifying new opportunities and penetrating accounts, while creating pipeline for the business.

We have solutions for the SME and the corporate market place and will allow you the freedom to develop your own market space with full support. You will be provided realistic targets, and given all the training required to achieve.

### The Successful Candidate

- Excellent communication skills
- Minimum - 2/3 years experience in a similar sales related role
- Knowledge of IT/Telecoms sector
- Graduate level education or can demonstrate high level competencies
- Self motivated
- Well presented
- Aptitude toward understanding new IT technologies and solutions
- Desire to achieve
- Results orientated

If you feel that you possess all of the above competencies, then we want to hear from you! Please send your CV for immediate review:

[workforus@icscomms.co.uk](mailto:workforus@icscomms.co.uk)

We will reply to all applications by email.

**NO AGENCIES PLEASE**