



Telemarketing Executive - Job Description

iCS are looking for Telesales Executives and will consider flexible working hours. Please note this role requires previous telesales experience. Please do not apply if you do not have sales experience.

Job Types: Full-time and will consider Part-time depending on experience

What will I be doing?

Making calls to prospective customers to arrange meetings for the sales team

Asking questions to profile prospects

Seeking opportunities where we can help other businesses

Targeted against key KPIs – Lead generation, number of calls made, verify data for email campaigns

What are we looking for?

A driven individual who is happy working in a target driven environment

Go-getter attitude to win leads.

Enjoys working in a small, close-knit company

Determination to succeed

Confident on the phone

Salesforce experience desirable but not essential

Benefits

Flexible working hours, to fit around modern lifestyles and family needs.

Competitive Salary

Good commission scheme

Who are iCS?

iCS is an independent supplier of business telecoms and data to UK businesses and schools. With more than two decades' experience, we provide businesses with value for money by offering the essential services you need to operate efficiently.

Job Types: Full-time, Commission

Job Types: Full-time, Part-time will be considered depending on experience

If you are interested in this role, please email: sue.maguire@icscomms.co.uk